

# The REALTOR RAPPER

MAY 2017

## President's Message

April's showers brought May's flowers and the local real estate market is in full bloom! In most areas, we are in a seller's market. Check with your Affiliate Lenders, some of them have special programs that will pay buyers closing costs. We have attached the Affiliate list to assist you.

As part of your dally saying:

I AM THE VOICE OF REAL ESTATE.

I WILL MAKE IT HAPPEN OR WONDER WHAT HAPPENED and  
IF IT'S MEANT TO BE, IT'S UP TO ME.

Are you informed? [www.Parjustlisted.com](http://www.Parjustlisted.com) is an extremely informative site to add to your daily information highway. This week's topics included: How important is your mobile device? Does the Hotel Tax affect your clients? And what are home buyers waiting for? Download this app to find out.

Did you know Hopewell Township did away with their Dye Test? Please see page 12 of this newsletter for the resolution.

Are you getting your REALTOR Mobile Alerts? Please text REALTOR to 30644 to stay informed!

Hope you will be joining us for the May General Membership meeting on Wednesday, May 3rd at 9:00 am at the First Presbyterian Church in Beaver. Rachel Cline and Molly Suehr from Steri Clean-Pittsburgh and Vince Valicenti from Bactronix Corp. will be addressing important topics regarding your business.

Finally, be sure to read the Southwestern Field Report from our Legislative Field Rep, Veronica Cardello. There are a number of great reads on issues impacting the Real Estate industry.

Make it a great May!

Bob Williams  
2017 President



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### 2017 Officers & Directors

President:	Bob Williams
President Elect:	Lorraine Ross
Secretary:	Judy Plakosh
Treasurer:	Ruthanne Belus
Directors:	Lori Mikula Bianco
	Bob Bixler
	David Bodell
	Ernie D'Achille
	Cindy McConnell
	Jeanie Parrish
	Leslie Pazor
	Bev Pietrandrea
Immediate Past-President:	Bridget Wysocki
Affiliate Director:	Emily Kutzavitch
Association Executive:	Rose DeWeese



**Veronica Cardello**

## **SOUTHWEST FIELD REPORT**

### **Meetings with McQuilkin, Knapko and McGee**

**The Beaver County Association, Fayette County Board and the Washington-Greene Association** recently hosted PAR President Kathy McQuilkin, District 10 Vice President Lynn Knapko and PAR CEO Mike McGee. McQuilkin gave each association an update on current issues at the state and federal levels concerning the National Flood Insurance Program, licensing home inspectors and proposed amendments to the Real Estate Licensure and Registration Act. Knapko updated each association with RPAC numbers and the importance of investing in RPAC. McGee gave his background leading up to his new position as CEO and his plans to meet with other associations within the upcoming months.

*“Ask Veronica” -Are you interested in running for public office? Is there a local issue impacting private property rights? Do you need more information on advocacy efforts which help REALTORS and the transaction? Would you like to attend a meeting with your member of the state legislature or Congress? Please send me and email at [VCardello@PARRealtor.org](mailto:VCardello@PARRealtor.org) and let me know.*

**Meeting with U.S. Rep. Keith Rothfus** - An in-district meeting was held with Rep. Keith Rothfus concerning the September expiration of the National Flood Insurance Program as well as other key pieces of legislation. Regarding NFIP, Rothfus noted it is approximately \$24 billion in debt. His district has 6,000 homes affected by NFIP. He noted that the mapping done by FEMA is not consistent and current with where it should be. He is determined to look further into this and requested more specific information about the documentation used to determine whether or not a home is within a flood plain, as well as more information about the percentage of homes this directly affects in his district. In trying to better understand how each Realtor® gets to a closing, Rothfus and the attendees discussed Dodd-Frank and Biggert-Waters. Some agents mentioned lenders having issues with the current FEMA maps and being compliant with Dodd-Frank, while other agents mentioned the issues they have had with Biggert Waters and its impact on their closings that directly tie to NFIP. Rothfus was very curious to learn more about the closing process, and how depending on the area, a closing may not happen as a result of flood insurance being too high or clients not knowing they need to carry it when the previous owner did not have it at all. The following associations were represented at this meeting, **Beaver County Association, Cambria Somerset Association, Greater Allegheny-Kiski Area Board, Lawrence County Board, Realtors® Association of Metropolitan Pittsburgh, Realtors® Association of Westmoreland, Indiana, Mon Valley and Westmoreland West Association.**

**PAR Day on the Hill** - Members from the **Beaver County Association, Butler County Association, Greater Allegheny-Kiski Area Board, Lawrence County Board, Realtors® Association of Westmoreland, Indiana and Mon Valley and the Washington-Greene Association** attended PAR's Day on the Hill in Harrisburg earlier this month. Members learned about specific issues that they took to the Hill to discuss with their key state house members. Topics that were addressed included licensing of home inspectors, real estate licensing and registration act, property tax assessment reform and seller's disclosure.

## UPCOMING EVENTS

**May 3–9:00am General Membership Meeting**  
*First Presbyterian Church, Beaver*

**May 3 & 4–Association Executive Training**  
*PSU, State College, PA*

**May 5–A/E Vacation Day**

**May 10–9:00 am May BOD Meeting**  
*Huntington Bank Conference Room*

**May 19–9:30 am Affiliate Meeting**  
*Huntington Bank Conference Room*

**May 29–Memorial Day**

**June 5–6:00 pm Affiliate BINGO**  
*Center Stage, DETAILS p. 4*

**June 5<sup>th</sup>–7<sup>th</sup>–2017 Spring Business Meetings,**  
*Harrisburg*

**June 14–9:00 am June BOD Meeting**  
*Huntington Bank Conference Room*

## WELCOME NEW MEMBERS & UPDATES

### WELCOME...

#### New Members

**Jennifer Pezzula & John Dougherty**–Coldwell Banker, South Hills

**Neil Weigel**–RE/MAX Select, Center Township

**Toni Tustin**–Northwood, Beaver

**Richard Gray**–Keller Williams, South Hills

#### Transferred Members

**Kathleen Sniezek**–Northwood, New Castle

**Mary Eileen Gallagher**–Northwood, North Hills

#### Secondary Members

**Bertie Verbanac**–Coldwell Banker, Cranberry

**Laura Simon**–Coldwell Banker, South Hills

**Pilar Meyer**–RE/MAX Advance REALTORS, Sewickley

**Blane Hess & James Miller**–RE/MAX Real Estate Solutions, Beaver

#### New Affiliate Members

**Union Building & Loan Savings Bank**–Bridgewater

**Precision Home Inspections, Inc.**–Freedom

**Bactronix Corp.**–Moon Township

**Budget Blinds of Beaver**–Monaca

### UPDATES...

**Steve Schoppe** is now with REALHome Services and Solutions, Inc.,  
Bridgewater, NJ

Get Well to **Joyce Beglin** who is recovering from a hip injury.

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### BIENNIAL CODE OF ETHICS

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The National Association of REALTORS requires that every two (2) years REALTORS MUST complete Code of Ethics (COE) Training. This is a requirement of being a REALTOR member and is due by December 31, 2018. This class can be taken several ways:

- Online at [www.realtor.org](http://www.realtor.org)
- New Member Orientation
- Continuing Education

Please watch for details in upcoming issues of The Rapper for upcoming classes offered by BCAR!

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### Made Any Changes?

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If you have switched offices, changed email address or phone number then please be sure to contact the Association office at 724-774-4126, or email [bcar3@verizon.net](mailto:bcar3@verizon.net) and let us know what is new with YOU!

**Thank you!**

**ROLL UP YOUR SLEEVES  
AND PULL OUT YOUR DAUBERS!  
IT'S TIME TO SHOUT:**



**MONDAY, JUNE 5, 2017**

**6:00 - 8:30 PM**

**BINGO FUNDRAISER**

**The Beaver County Affiliates are hosting a fun  
night out to help raise funds for Affiliate sponsored  
events and the BCAR Annual Auction.**

**\$25.00**

**Includes: Buffet Dinner; Bingo Cards; Cash Bar; Prizes;  
Chinese Auction; 50/50 Raffle**

**RSVP by Friday, May 26**

**Rose DeWeese at 724.774.4126 or email  
[bcar3@verizon.net](mailto:bcar3@verizon.net)**

## CONTINUING EDUCATION

One of the changes to Continuing Education is the State Real Estate Commission approved that all licensees **MUST** take at least three hours of Continuing Ed during the 2016-2018 renewal period in topics related to commission rules and regulations. Please feel free to explore the following schools for all your continuing education needs.

[www.realestateeducators.org](http://www.realestateeducators.org)  
[www.rampschool.com](http://www.rampschool.com)  
[www.polleyassociates.com](http://www.polleyassociates.com)  
[www.cgre.com](http://www.cgre.com)

If this is your first time to renew your license then please take the mandatory continuing education. No other CE credits will work!

If you have taken an Ethics CE class be sure to forward your document to the association office so you get the credit for your Biennial Code of Ethics training!

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### **CODE OF ETHICS . . .**

*Article 14: REALTORS willingly participate in ethics investigations and enforcement actions*

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## BCAR AT GARRISON DAYS

**Saturday, June 10**

BCAR will participate in the 2017 Garrison Days in Beaver with an informational booth that will disseminate REALTOR information and discuss important issues in our industry. Our goal is to heighten awareness regarding Flood Insurance and other legislation that impacts Pennsylvania. To attract visitors to our booth we will be giving away penny candy and beach balls for a small monetary donation.

Please call Dave Bodell at 724-622-0112 to volunteer an hour or two of your time to help man the booth!

## BCAR MEMBER BENEFITS

One of your BCAR member benefits is this monthly ad that The Beaver County Times graciously runs for you and our association.

Please take a minute to read the benefits of your membership.

Thank you to  
The Beaver County Times  
for being a wonderful partner  
and advancing the goals of  
our members.

## GOT ADS?

### The Times

Please contact:  
Cyndi Metzler at  
724.775.3200  
ext. 153

OR

Debbie Bianco  
724-775-3200  
Ext. 200

Fax: 724.728.4521

Calling All  
Real Estate Brokers  
and Agents!

## The Times

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### The Beaver County Association of REALTORS®

to provide marketing resources.

Become a BCAR Member Today!

– Our Partnership has Privileges –



## REALTOR® Membership Benefits

*Benefits Offered to Both Primary and Secondary Members*

- ✓ MONTHLY MEMBERSHIP MEETINGS
  - Educational
  - Networking opportunities
- ✓ EDUCATION
  - New Member Orientation
  - Continuing Education Classes
  - Code of Ethics Training
- ✓ ANNUAL AWARDS
  - Sales Awards
  - REALTOR® of the Year
  - Emeritus Award
- ✓ ADVERTISING DISCOUNT IN THE BEAVER COUNTY TIMES FOR
  - Monthly Home Buyer's Guide
  - Twice a Month Here's My Card
  - Sunday Real Estate Showcase
- ✓ AFFILIATE CONTRIBUTION
  - Education
  - Holiday Beginnings
- ✓ MONTHLY NEWSLETTER
- ✓ WEBSITE
  - mybcar.com

## Affiliate Membership Benefits

*Affiliates are companies who have services in the real estate industry or benefits for REALTORS® members.*

- ✓ INVITED TO ATTEND ALL FUNCTIONS OF BCAR
- ✓ AFFILIATE MEETINGS
- ✓ WEBSITE
- ✓ SOCIAL NETWORKING
- ✓ ADVERTISING
  - Discount in Beaver County Times
  - Highlight Affiliate Companies in Monthly Newsletter
  - ½ or Full Page in Monthly Newsletter
- ✓ AWARDS
  - Affiliate of the Year

To become a member of the BCAR: **724-774-4126**

# Berkshire Hathaway HomeServices, The Preferred Realty proudly presents our 2017



## **YARD SALE** (21<sup>st</sup> annual)

to be held on

Friday, June 2<sup>nd</sup> ... 8 am -5 pm  
& Saturday, June 3<sup>rd</sup> ... 8 am -12 noon




*Perfect opportunity to Spring Clean & make a Charity Contribution!*




TELL YOUR FAMILY, FRIENDS & NEIGHBORS about our Special Event!

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SEASONAL ITEMS  
LAMPS  
PURSES



**FURNITURE ALSO NEEDED, HOWEVER IT MUST BE DELIVERED**

*All items should be in good condition*

**PLEASE NO: tires, batteries, paint, lumber, organs, pianos,  
clothing, computers, televisions, exercise equipment,  
entertainment centers or large appliances!**

Take your items to Berkshire Hathaway Home Services, The Preferred Realty  
on or after May 1<sup>st</sup> - FURNITURE on or after May 15<sup>th</sup>  
877 Corporation Street, Beaver

For information call Dorothy at 724-774-2222 x200

Lawrence County Board of REALTORS®

along with PAR District #9

## "Pirates REALTOR® DAY"



**PITTSBURGH PIRATES vs. SAN DIEGO PADRES**

**FRIDAY, AUGUST 4, 2017 @ 7:05pm**

Ticket Costs are \$49 or \$25 depending where you prefer to sit!

Section 105 is \$49 with a \$10 loaded value

Section 307 is \$25 and includes a hat

**It is also a free.... FanJam Postgame Concert featuring....**



Please call or e-mail with reservations or questions: **Joe Carofino**  
724-462-3067 (cell)  
[joecarofino@gmail.com](mailto:joecarofino@gmail.com)

Tickets will be grouped by individual party sizes.

I will try to group everyone in as close proximity as possible.

**Contact me asap to reserve your tickets!**

Subject to availability. This is first come first serve.

*All payments due by June 7, 2017*

We will also put together a **"Tailgate Party"** prior to the game!

**"Let's go BUCS"**





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- Loans are available to full-time farmers, part-time farmers and rural residents.
- Farm income and/or assets are not required.
- Property must be located in a rural area (some areas are excluded). For details visit <http://pennsylvaniausda.com> and click on Eligible Pennsylvania Counties.

Learn more about how AgChoice can make your picture of country living a reality. Contact us for a FREE Country Living Kit. Call 800-829-0056 or visit [agchoice.com/country-living](http://agchoice.com/country-living).



## Realtors: Are Your Clients Looking for a Lender?

Clearview Federal Credit Union offers First Mortgages and Home Equity Loans!

### First Mortgages

- First Time Home Buyer
- Fixed Rate Mortgages
- Conforming Mortgages
- Non-Conforming Mortgages
- Land Loans

### Home Equity Loans

- Fixed Rate Home Equity Loans
- Variable Rate Home Equity Lines of Credit



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[clearviewfcu.org](http://clearviewfcu.org)

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Cell: 330-719-5217  
Email: dbaker@homesavings.com

## IMPORTANT REALTOR UPDATE...

Last month an email was sent to all BCAR Members regarding Dye Testing in Hopewell Township. Please read the resolution below and be aware that dye testing is no longer necessary.

### RESOLUTION NO. 2017-17

**A RESOLUTION OF THE TOWNSHIP OF HOPEWELL, BEAVER COUNTY,  
PENNSYLVANIA, REPEALING ORDINANCE 2010-06 AND  
RESOLUTION 2010-29 WHICH ESTABLISHED AND REQUIRED APPLICATION FOR  
CERTIFICATION OF SANITARY SEWER STATUS PRIOR TO SALE OF ANY REAL  
ESTATE SERVED BY PUBLIC SEWERS BOTH WITHIN AND OUTSIDE THE  
SERVICE AREA OF THE WASTEWATER TREATMENT FACILITIES OF  
HOPEWELL TOWNSHIP**

On October 11, 2010 the Board of Commissioners for Hopewell Township adopted Resolution No. 2010-29 and Ordinance No. 2010-6 which established an application and certification procedure for sanitary sewer status prior to the sale of real estate served by public sewers, both within and outside the service area of the wastewater treatment facilities of Hopewell Township, by instituting a Smoke and Dye Test for the purpose of identifying and excluding from the sanitary sewer system illegal discharges from surface and subsurface sources.

Through diligent implementation of Smoke and Dye Testing, pursuant to the aforementioned Ordinance and Resolution, numerous illegal sources were identified and remedied throughout the Hopewell Township service area thereby substantially reducing illegal infiltration and discharges.

The Board of Commissioners for Hopewell Township hereby declare that the goals of Resolution No. 2010-29 and Ordinance No. 2010-6 have been successfully achieved thereby obviating the need for continued Smoke and Dye Testing prior to sale of real estate.

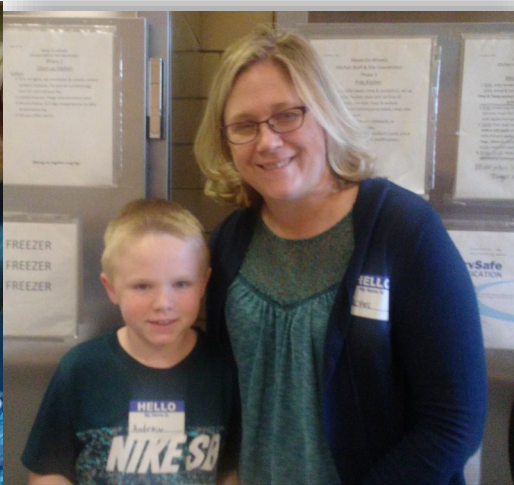
This Resolution repeals the requirement for certification prior to sale of real estate only and is not intended to repeal any other Ordinance, Resolution, Rule or Regulation prohibiting illegal connections or discharges into the public sanitary sewer system of Hopewell Township.

**NOW THEREFORE, BE IT RESOLVED** this 10<sup>th</sup> day of April, 2017 that Hopewell Township, through its Board of Commissioners, hereby repeals Resolution 2010-29 and Ordinance 2010-6 in their entirety effective immediately. Any Rule and/or Regulation adopted by Hopewell Township relative to the requirement to Smoke and Dye Test prior to the sale of real estate are similarly hereby repealed. All other Ordinances, Resolutions, Rules and Regulations prohibiting illegal connections or discharges into the public sanitary sewer system of Hopewell Township are fully preserved.

HOPEWELL TOWNSHIP BOARD  
OF COMMISSIONERS

  
Norm Kraus, Jr., Manager

  
Richard Bufalini, President



### SMILES FROM APRIL MANNA DINNER

Helping out feels great...just look at these happy BCAR friends serving up a meal at House of Prayer's Manna Dinner in Aliquippa. BCAR Past-Presidents, Beverly Pietrandrea and Bridget Wysocki, head up this worthy cause several times a year. We love volunteers and can always use money to fund this endeavor. Please call the BCAR Office at 724.774.4126 if you can play a part in our Community Service outreach events.



## Beaver County Association of REALTORS 2017 Affiliate Listing

Company Name	Representative	Phone	Email
<b>Acre of Beaver County</b>	Carl Follmer/Penny Jones	724-277-6961	jonespt@comcast.net
<b>AgChoice Farm Credit &amp; Country Mortgages</b>	Alyssa Sheppard & Kathy Hartzell	724-482-2173	asheppard@agchoice.com
<b>All Realty Transfers</b>	Sue Grady & Joseph Budicak, Esq.	724-847-4460	sue@allrealtytransfers.com
<b>American General Services</b>	John Fencil & Rebecca Larson	724-728-9507	agscbeaver@verizon.net
<b>Bactronix Corp.®</b>	Joseph Kleynjans & Vincent Valicenti	855-515-3231	vvalicenti@bactronix.com
<b>Beaver County Times</b>	Debbie Bianco & Cyndi Metzler	724-775-3200	dbianco@timesonline.com
<b>Brokers Settlement Services</b>	Rich Masucci	412-322-4001	rmasucci@bsstitle.com
<b>Budget Blinds of Beaver</b>	Shirell & Frank Tislaretz	724-359-2726	fstislaretz@budgetblinds.com
<b>Cleaview Federal Credit Union</b>	Tim Murtagh & Susan Moore	800-926-0003	tmurtagh@clearviewfcu.org
<b>Deb Herman Marketing Communications</b>	Deb Herman	412-974-2971	deb@DebHermanMarCom.com
<b>Design Inspirations</b>	Kathleen Kirby	724-622-4934	dishades@comcast.net
<b>ECA/Ed Cline Appraisals</b>	Ed Cline & Dave Moore	724-847-3211	appraisals@eca1.com
<b>Excel Mortgage Group</b>	Bill Roorback & Mona Simmons	724-775-3090	mona@xlmortgage.com
<b>Farmer's National Bank</b>	Ted George & Pam Woodling	724-622-4162	tgeorge@farmersbankgroup.com
<b>First Choice Mortgage Services</b>	Linda Martin & Chris Healy	724-772-2022	linda@ourfirstchoice.com
<b>Hancock County Savings Bank</b>	Chrystal Duke & Debbie Walker	800-225-1620	cduke@hcsbank.com
<b>Heritage Security &amp; Service</b>	Greg Peluso & David Peluso	724-857-3371	title@heritagesecurity.net
<b>Home Savings &amp; Loan-Beaver</b>	Denise Baker	724-770-0800	dbaker@homesavings.com
<b>Home Savings &amp; Loan-Cranberry</b>	Rob Good	724-309-2356	rgood@homesavings.com
<b>HouseMaster Inspections</b>	Jocelyn Cilik & Ivan Cilik	724-772-5593	jocelyncilik@housemaster.com
<b>Housing Opportunities of Beaver County</b>	Frank Wilson & Kevin Campanaro	724-728-7511	fwilson@hobcinfo.org
<b>HSA Home Warranty</b>	Joel Bolinger	412-657-6265	joel.bolinger@onlinhsa.com

## Beaver County Association of REALTORS 2017 Affiliate Listing

Company Name	Representative	Phone	Email
<b>Huntington National Bank</b>	William Stouffer	412-883-1524	william.p.stouffer@huntington.com
<b>Insurance Unlimited Services, Inc.</b>	Craig Nunamaker & Bethanne Homitz	724-728-2620	ins@insuranceunlimited.org
<b>J.L. Camp Inspection Services</b>	Tom & Terri Laurito	724-495-2331	terri@jlcampinspections.com
<b>Keymax Settlement Services</b>	Lori LaMarca & Jeff Reed	724-933-6330	llmarca@keymaxsettlement.com
<b>Liberty Mutual Insurance</b>	Emily Kutzavitch	724-776-2350	emily.kutzavitch@libertymutual.com
<b>Mars National Bank</b>	Shelley Hysong	724-742-2800	shysong@marsbank.com
<b>Mortgage Lending Solutions</b>	Chris Williams	724-774-9464	cj@mortgagelendingsolutions.com
<b>Paul Davis of Western PA</b>	Lori Jeannette & Tracy Kelosky	724-758-6540	lori.jeannette@pauldavis.com
<b>Penn Suburban Abstract</b>	Joni Sprout	724-776-9750	j.sprout@pennsuburbanabstract.com
<b>PNC</b>	Jacob Gaul	412-225-3301	jacob.gaul@pnc.com
<b>Powers Appraisals</b>	Garret Powers & Angela Javorsky	330-533-8957	rgpapp@zoominternet.net
<b>Precision Home Inspections, Inc.</b>	Shawn Bruce	724-628-6838	precisionhome@zoominternet.net
<b>Premier Mortgage &amp; Home Equity</b>	Charles & Kara Nardone	724-843-2336	cnardone@premiermtghe.com
<b>Rite Rug Direct</b>	Dave Belanger	724-407-4036	davidbelanger@riterug.com
<b>Signature Settlement Services</b>	Andrew & Erika Bromley	724-728-8873	info@ssstitle.com
<b>SingleSource</b>	Ed Austin & Susan Cioc	866-620-7577	eaustin@singlesourceproperty.com
<b>Steri-Clean Pittsburgh</b>	Rachel Cline & Molly Suehr	724-516-4000	rcline@steri-clean.com
<b>T.A. Closing Network</b>	Susan Brody & Janet Sittig	412-531-1050	closings@taclosing.com
<b>Top Flite Financial</b>	Ryan Cuffle	330-501-9528	rcuffle@topflitefinancial.com
<b>Union Building &amp; Loan Savings Bank</b>	Jamie Prah & Amanda Albanese	724-775-1609	aalbanese@unionblsb.com
<b>Victorian Finance</b>	Sonny Bringol, Jr. & Jim Skal	412-854-4500	info@victorianfinance.com
<b>West Penn Financial Service Center, Inc.</b>	Heather Matuszewski & Nicole Carlin	412-391-3200	heather.m@westpennfinancial.net



# The Ultimate Integration Experience

Maximize your RPR partnership by giving REALTORS® seamless access to an unparalleled platform of parcel-centric real estate data and reporting tools.



### MLS Branding

Your brand prominently displayed on RPR, the RPR app, and agent-generated reports.

### Single Sign-On (SSO)

The simplicity of one-click access via RPR's SAML 2.0 compliant SSO integration. No more separate passwords or URLs for REALTORS® to remember.

### Deep Linking

Seamless access from an MLS system to a page deep within the RPR site.

### Tax API

The power to auto-populate forms within your own system, add public record data to listings, and pull public record comps.

### RPR View™

Choose the type of listings and with whom to share across one or more markets. RPR View™ is provided at no additional charge.

Get started with RPR today  
[blog.narrpr.com/mls](http://blog.narrpr.com/mls)

## BEAVER COUNTY ASSOCIATION of REALTORS

650 Corporation St.  
Suite 401  
Beaver PA 15009

Phone:  
724-774-4126

Fax:  
724-774-1984

E-mail:  
[bcar3@verizon.net](mailto:bcar3@verizon.net)

## DEADLINE for THE RAPPER

Please remit all submissions for *The Rapper* by the last business day of the month. Thank you.

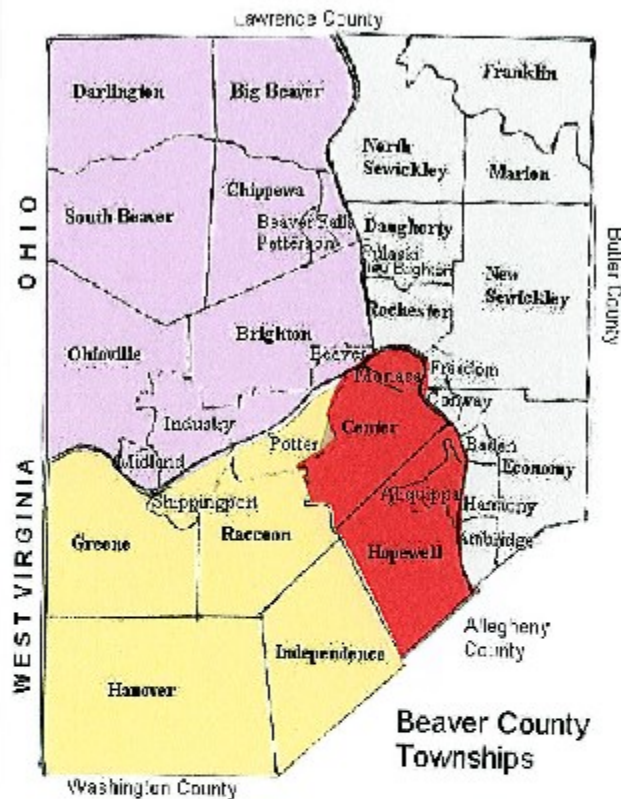
Place an ad in our monthly publication.  
Full Page-\$100  
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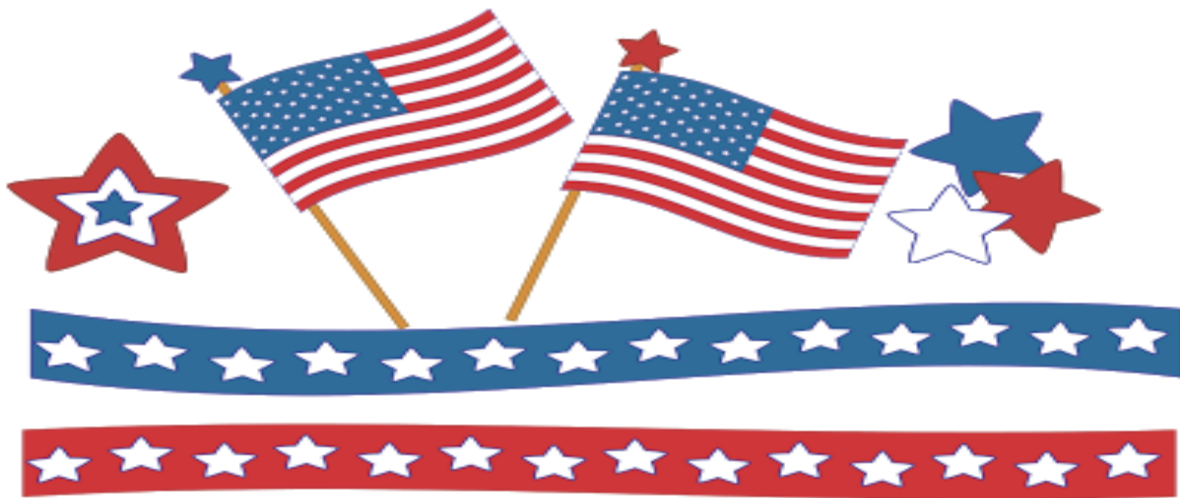
## BEAVER COUNTY REALTOR® TOUR



The Beaver County REALTOR® Tour is every Tuesday 10:00 am – 12:00 pm.  
The tour is broken up into zones as follows:

- 1<sup>st</sup> Tuesday of the month
- 2<sup>nd</sup> Tuesday of the month
- **3<sup>rd</sup> Tuesday of the month**
- 4<sup>th</sup> Tuesday of the month

**NEW LISTINGS:** If you have a new listing and would like it to be on the Beaver County Tour you must go to the multi list NO LATER THAN NOON ON MONDAYS and pull up the listing. There you will find an agent tour. Click the date that corresponds with the schedule listed above for the area your listing is located.



Save the Date

**TUESDAY, JULY 4, 2017**  
**MIDLAND PARADE**

**Come man the float and pass out candy and fun stuff  
to parade onlookers!**

**Call 724-774-4126 to join the celebration.**